

Item 10.**Tender - T-2024-1400 - Traffic Management and Hostile Vehicle Mitigation for Major Events and Festivals**

File No: X100806.003

Tender No: T-2024-1400

Summary

This report provides details of the tenders received for Traffic Management and Hostile Vehicle Mitigation (HVM) for Major Events and Festivals.

The City produces a portfolio of public events on an annual rolling calendar. These include major events such as Sydney Christmas, Sydney New Year's Eve and Sydney Lunar Festival, and other events and festivals such as Art & About, Sydney Streets and Capital Works Launches.

To assist in the careful and strategic management of traffic and pedestrians at its events, the City requires a suitably qualified and experienced organisation(s) to provide all required traffic management and hostile vehicle mitigation services.

The services required include the planning and delivery of traffic management and hostile vehicle mitigation services - both to facilitate works in the installation and removal of event infrastructure, and to provide appropriate protection and management to patrons and workers between live and closed roads.

The City undertook a Request for Tender (RFT) for the carrying out of traffic management and hostile vehicle mitigation services for an initial period of 3 years until 30 June 2028, with one option to extend for an additional period of 3 years until 30 June 2031.

The RFT was split into two parts: 1) Traffic Management; and 2) Hostile Vehicle Mitigation. Tenderers were invited to submit for one or both parts and subsequently, a tender evaluation was undertaken on each part.

This report recommends that Council accept the tender offer of Tenderer A for Traffic Management for Major Events and Festivals.

This report recommends that Council accept the tender offer of Tenderer C for Hostile Vehicle Mitigation for Major Events and Festivals.

Recommendation

It is resolved that:

- (A) Council accept the tender offer of Tenderer A for Traffic Management for Major Events and Festivals for the schedule of rates outlined in Confidential Attachment B to the subject report, and in accordance with the approved annual budget for a period of 3 years until 30 June 2028, with the option of an extension of a further 3 years until 30 June 2031 if appropriate;
- (B) Council accept the tender offer of Tenderer C for Hostile Vehicle Mitigation for Major Events and Festivals for the schedule of rates outlined in Confidential Attachment B to the subject report, and in accordance with the approved annual budget for a period of 3 years until 30 June 2028, with the option of an extension of a further 3 years until 30 June 2031 if appropriate;
- (C) Council note that the total contract sum and contingency for Traffic Management and Hostile Vehicle Mitigation for Major Events and Festivals is outlined in Confidential Attachment A to the subject report;
- (D) authority be delegated to the Chief Executive Officer to finalise, execute and administer the contracts relating to the tender; and
- (E) authority be delegated to the Chief Executive Officer to exercise the options referred to in clauses (A) and (B), if appropriate.

Attachments

Attachment A. Tender Evaluation Summary (Confidential)

Attachment B. Schedule of Rates (Confidential)

Background

1. The City produces a portfolio of public events on an annual rolling calendar. These include major events such as Sydney Christmas, Sydney New Year's Eve, Sydney Lunar Festival, and other events and festivals such as Art & About, Sydney Streets and Capital Works Launches.
2. To assist in the careful and strategic management of traffic and pedestrians at its events, the City requires a suitably qualified and experienced organisation(s) to provide turn-key traffic management and hostile vehicle mitigation services.
3. The services required include the planning and delivery of traffic management and hostile vehicle mitigation services - both to facilitate works in the installation and removal of event infrastructure, and to provide appropriate protection and management to patrons and workers between live and closed roads.
4. The City undertook a Request for Tender (RFT) for the carrying out of traffic management and hostile vehicle mitigation services for an initial period of 3 years until 30 June 2028, with one option to extend for an additional period of 3 years until 30 June 2031.
5. The RFT was split into two parts: 1) Traffic Management; and 2) Hostile Vehicle Mitigation. Tenderers were invited to submit for one or both parts and subsequently, a tender evaluation was undertaken on each part.

Invitation to Tender

6. The Request for Tender was available on the City's eTendering portal, Tenderlink, on 6 March 2025. The closing date was 11am on 10 April 2025.

Tender Submissions

7. A total of 13 submissions were received from the following organisations:
 - AAA Traffic Control Pty Ltd (ABN: 53 648 829 994) - Part A and Part B
 - All Districts Traffic Management Pty Ltd (ABN: 64 632 326 553) - Part A and Part B
 - Allied Integrated Management Group Pty Ltd (ABN: 65 637 965 443) - Part A and Part B
 - Altus Traffic Pty Ltd (ABN: 84 102 768 061) - Part A only
 - Banarang Aboriginal Corporation (ABN: 66 580 112 169) - Part A only
 - Evolution Traffic Management Pty Ltd (ABN: 82 638 495 691) - Part A only
 - Mack Civil Pty Limited (ABN: 94 163 885 943) - Part A only
 - Site Group Pty Ltd (ABN: 42 131 437 833) - Part A only

- Southern Cross Pacific Pty Ltd (ABN: 50 163 444 657) - Part A only
 - TJ Traffic Control Pty Ltd (ABN: 14615672761) - Part A only
 - Vigilant Safety Group Pty Ltd (ACN: 636 132 735) as the trustee for The Trustee for Vigilant Group Australia Family Trust (ABN: 22 897 616 172) - Part A only
 - West Sydney Traffic Control Pty Ltd (ABN: 34 608 565 911) - Part A only
 - Who Dares Pty Ltd (ABN: 42 003 176 752) - Part A and Part B
8. No late submissions were received.

Tender Evaluation

9. All members of the Tender Evaluation Panel have signed conflict of interest declarations. No conflicts of interest were noted.
10. The relative ranking of tenders as determined from the total weighted score is provided in the Confidential Tender Evaluation Summary – Attachment A.
11. All submissions were assessed in accordance with the approved evaluation criteria being:
- (a) Organisation capacity to deliver the services
 - (b) Experience of organisation in delivering these services for major events
 - (c) Experience of key personnel including qualifications to deliver services for major events
 - (d) Respondents proposed methodology
 - (e) Quality of supplied TGSs and HVM plans based on case study responses
 - (f) Work Health and Safety, including approach to and quality of WHS documentation
 - (g) Modern Slavery Compliance and commitment to sustainability
 - (h) Commercial and financial trading including insurance
 - (i) Heavy Vehicle National Law Chain of Responsibility
 - (j) Material acceptance of the City's General Conditions of Contract
 - (k) Schedule of Rates.

Performance Measurement

12. General Key Performance Indicators.
13. Key Objectives / Deliverables
 - (a) Timely completion of the services as outlined in the Key Dates and Deliverables.
14. Quality of work
 - (a) Services were delivered in a professional manner and as per the provided plans.
15. Time
 - (a) Work was delivered in an efficient and timely manner
 - (b) Work complied with the timeline as per the Key Dates and Deliverables.
16. Reporting
 - (a) Timely and constructive delivery of the post-event report
 - (b) Any incident reports were submitted within 24 hours.
17. Communication
 - (a) Staff were courteous, professional, and responded to emails and phone calls in a timely manner
 - (b) Any deviances to the agreed schedule were communicated within a reasonable time frame.
18. Work Health and Safety (WHS) compliance
 - (a) Comply with WHS Legislation, Australian Standards, relevant Codes of Practice and the City's WHS Policy
 - (b) Staff held and provided evidence of qualifications as required
 - (c) Risk assessments and WHS documents for the project delivered on time.
19. Sustainability
 - (a) Were services achieved as sustainably as practical
 - (b) Were efforts made to eliminate or reduce single-use materials in the delivery services and reduce emissions.

Financial Implications

20. There are sufficient funds allocated for this project within the draft 2025/26 operating budget and future years' forward estimates (the subject a separate Council report in the current reporting cycle). Additional funds are required in the future years and will be sought as part of the next iteration of the budget.
21. The total contract sum and contingency for Traffic Management and Hostile Vehicle Mitigation for Major Events and Festivals is detailed in Confidential Attachment A.

Risk

22. Traffic management and hostile vehicle mitigation measures are essential to ensure the safety of the community when attending and participating in large public gatherings in areas designed for the use of vehicles. Consistent with the City's Risk Appetite Statement we acknowledge that achieving a risk-free environment is not feasible, especially in the public domain. We therefore aim to minimise health, safety and wellbeing risks within our organisation and in the public domain as far as reasonably practicable and in keeping with our legal obligations. The use of the measures and services procured through this tender are essential in meeting this goal.
23. This approach to procurement is within the City's risk appetite, which states:
 - (a) Our risk philosophy is centred around achieving a balance between innovation, community and user satisfaction and risk management, ensuring that we meet our strategic objectives while maintaining a robust control environment.
 - (b) We are committed to conducting our activities in full compliance with applicable laws, regulations and relevant industry standards.

Relevant Legislation

24. The tender has been conducted in accordance with the Local Government Act 1993, the Local Government (General) Regulation 2021 and the City's Procurement and Contract Management Policy.
25. Local Government Act 1993 - Section 10A provides that a council may close to the public so much of its meeting as comprises the discussion of information that would, if disclosed, confer a commercial advantage on a person with whom the council is conducting (or proposes to conduct) business.
26. Attachments A and B contain confidential commercial information of the tenderers and details of Council's tender evaluation and contingencies which, if disclosed, would:
 - (a) confer a commercial advantage on a person with whom Council is conducting (or proposes to conduct) business; and
 - (b) prejudice the commercial position of the person who supplied it.
27. Discussion of the matter in an open meeting would, on balance, be contrary to the public interest because it would compromise Council's ability to negotiate fairly and commercially to achieve the best outcome for its ratepayers.

Critical Dates / Time Frames

28. To ensure the services adhere to the project timelines, the first critical date is to have a contract in place by mid-July 2025 so that planning can commence for the upcoming season of Major Events and Festivals.

Options

29. An alternative option is to not proceed with Traffic Management and Hostile Vehicle Mitigation Services for Major Events and Festivals. This option is not recommended because it will remove critical operational and delivery elements required in many events, impacting crowd and worker safety of the event and would prevent events from proceeding.

EMMA RIGNEY

Executive Director City Life

Elliot Chambers, Head of Production, Major Events and Festivals

Matilda Conder, Senior Production Manager, Major Events and Festivals